

# FIRST HOUSING FINANCE (TANZANIA) LIMITED

## PUBLICATION OF FINANCIAL STATEMENTS



Issued pursuant to regulations 7 and 8 of the Banking and Financial Institutions (Disclosures) Regulations, 2014

### CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30TH SEPT. 2024

(Amounts in thousand shillings)

	Current Quarter 30th Sep. 2024	Previous Quarter 30th June. 2024
<b>A. ASSETS</b>		
1. Cash	2,571	1,569
2. Balances with Bank of Tanzania	-	-
3. Investments in Government Securities	3,656,967	3,599,442
4. Balances with Other Banks and Financial Institutions	3,287,276	2,845,810
5. Cheques and Items for Clearing	-	-
6. Inter-branch Float Items	-	-
7. Bills Negotiated	-	-
8. Customers' Liabilities for Acceptances	-	-
9. Interbank Loans Receivables	-	-
10. Investments in Other Securities	-	-
11. Loans, Advances and Overdrafts (Net of Allowances for Expected Losses)	33,983,904	31,335,238
12. Other Assets	1,107,515	1,081,751
13. Equity Investments	1,767,980	1,767,980
14. Underwriting Accounts	-	-
15. Property, Plant and Equipment	197,088	210,332
<b>16. TOTAL ASSETS</b>	<b>44,003,301</b>	<b>40,842,122</b>
<b>B. LIABILITIES</b>		
17. Deposits from Other Banks and Financial Institutions	-	-
18. Customer Deposits	2,461,997	2,389,711
19. Cash Letters of Credit	-	-
20. Special Deposits	-	-
21. Payment Orders/ Transfers Payable	-	-
22. Bankers' Cheques and Drafts Issued	-	-
23. Accrued Taxes and Expenses Payable	437,686	428,545
24. Acceptances Outstanding	-	-
25. Inter-branch Float Items	-	-
26. Unearned Income, Other Deferred Charges & Taxes	544,848	501,281
27. Other Liabilities	232,444	317,815
28. Borrowings	21,229,109	18,206,372
<b>29.TOTAL LIABILITIES</b>	<b>24,906,084</b>	<b>21,843,724</b>
<b>30.NET ASSETS/(LIABILITIES) (16 minus 29)</b>	<b>19,097,217</b>	<b>18,998,398</b>
<b>C. SHAREHOLDERS' FUNDS</b>		
31. Paid up Share Capital	21,800,000	21,800,000
32. Share premium	-	-
33. Fair Value Reserve	95,831	95,831
34. Retained Earnings	(3,454,708)	(3,273,339)
35. Profit/(Loss) Account	242,478	143,660
36. Regulatory Reserve	413,616	232,247
37. Minority Interest	-	-
<b>38. TOTAL SHAREHOLDERS' FUNDS</b>	<b>19,097,217</b>	<b>18,998,398</b>
39. Contingent Liabilities	-	-
40. Non-Performing Loans & Advances	1,288,186	1,296,473
41. Allowance for Expected Losses	426,384	360,885
42. Other Non-Performing Assets	-	-
<b>D. SELECTED FINANCIAL CONDITION INDICATORS</b>		
(i). Shareholders' Funds to Total Assets	43.40%	46.52%
(ii). Non-Performing Loans to Total Gross Loans	3.73%	4.08%
(iii). Gross Loans & Advances to Total Deposits	1325.34%	1278.45%
(iv). Loans & Advances to Total Assets	77.23%	76.72%
(v). Earning Assets to Total Assets	86.18%	92.25%
(vi). Deposits Growth	3.02%	12.18%
(vii). Assets Growth	7.74%	2.18%

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements (if there were changes during the quarter, the changes be explained as per IAS 34 & IAS 8).

Name and Title :	Signature	Date
Amulike E. Kamwela (Ag. Chief Executive Officer)	(Signed) .....	25.10.2024
Antidius Kabyemela (Ag. Chief Financial Officer)	(Signed) .....	25.10.2024
Isambo Binde (Internal Audit Manager)	(Signed) .....	25.10.2024

### CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30TH SEPTEMBER. 2024

(Amounts in Thousand shillings)

	Current Quarter 30th Sept. 2024	Comparative Quarter 30th Sept. 2023	Current Year Cumulative 30th Sept. 2024	Comparative Year Cumulative 30th Sept. 2023
1. Interest Income	1,501,572	1,196,583	4,225,897	3,348,350
2. Interest Expense	(564,154)	(370,266)	(1,520,159)	(1,027,741)
<b>3. Net Interest Income</b>	<b>937,418</b>	<b>826,317</b>	<b>2,705,738</b>	<b>2,320,609</b>
4. Bad Debts Written-Off	-	-	-	-
5. Impairment Reversal / (Losses)	(65,499)	(77,683)	(159,666)	(133,256)
<b>6. Non Interest Income :</b>	<b>131,970</b>	<b>119,451</b>	<b>408,927</b>	<b>292,439</b>
6.1 Foreign Currency Dealings and Translation Gains/ (Loss)	204	1,238	331	1,345
6.2 Fees and Commissions	131,213	79,206	338,027	244,938
6.3 Dividend Income	-	36,900	40,100	36,900
6.4 Other Operating Income	552	2,106	30,468	9,256
<b>7. Non Interest Expenses :</b>	<b>(887,884)</b>	<b>(760,817)</b>	<b>(2,671,814)</b>	<b>(2,254,855)</b>
7.1 Salaries and Benefit	(481,319)	(398,565)	(1,474,291)	(1,189,972)
7.2 Fees and Commissions	-	-	-	-
7.3 Other Operating Expenses	(406,565)	(362,252)	(1,197,523)	(1,064,883)
<b>8. Operating Income/(Loss)</b>	<b>116,004</b>	<b>107,268</b>	<b>283,185</b>	<b>224,937</b>
9. Income Tax Provision	(17,186)	(6,396)	(40,707)	(18,019)
<b>10. Net Income/ (Loss) after Income Tax</b>	<b>98,818</b>	<b>100,872</b>	<b>242,478</b>	<b>206,918</b>
11. Other Comprehensive Income	-	-	-	-
<b>12. Total Comprehensive Income/ (Loss)</b>	<b>98,818</b>	<b>100,872</b>	<b>242,478</b>	<b>206,918</b>
13. Number of Employees	28	25	28	25
14. Basic Earnings Per Share	0.45	0.46	1.11	0.95
15. Number of Branches	1	1	1	1
<b>SELECTED PERFORMANCE INDICATORS</b>				
(i). Return on Average Total Assets	0.23%	0.29%	0.57%	0.29%
(ii). Return on Average Shareholder's Fund	0.52%	0.54%	1.27%	0.54%
(iii). Non Interest Expense to Gross Income	83.03%	80.44%	85.78%	86.29%
(iv). Net Interest Income to Average Earning Assets	2.48%	2.71%	2.48%	2.71%

### CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30TH SEPT. 2024

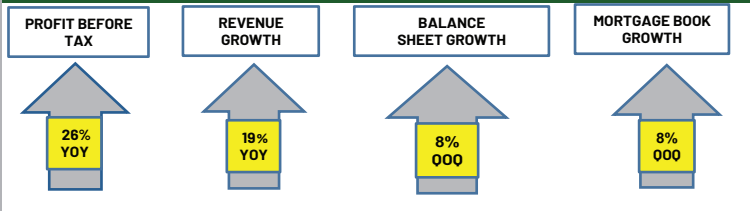
(Amounts in Thousand shillings)

	Share Capital	Share premium	Retained Earnings	Regulatory reserve	General Provision Reserve	Others (Fair Value Reserve)	Total
<b>Current Quarter (30.09.2024)</b>							
Balance as at the beginning of the quarter (01.07.2024)	21,800,000	-	(3,129,679)	232,247	-	95,831	18,998,398
Profit/ (Loss) for the quarter	-	-	98,818	-	-	-	98,818
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	(181,369)	181,369	-	-	-
General Provision	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-
<b>Balance as at the end of the current quarter (30.09.2024)</b>	<b>21,800,000</b>	<b>-</b>	<b>(3,212,231)</b>	<b>413,616</b>	<b>-</b>	<b>95,831</b>	<b>19,097,217</b>
<b>Previous Quarter (30.06.2024)</b>							
Balance as at the beginning of the quarter (01.04.2024)	21,800,000	-	(3,354,925)	367,063	-	95,831	18,907,969
Profit/ (Loss) for the quarter	-	-	90,430	-	-	-	90,430
Transactions with owners	-	-	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-
Regulatory Reserve	-	-	134,816	(134,816)	-	-	-
General Provision	-	-	-	-	-	-	-
Others	-	-	-	-	-	-	-
<b>Balance as at the end of the quarter (30.06.2024)</b>	<b>21,800,000</b>	<b>-</b>	<b>(3,129,679)</b>	<b>232,247</b>	<b>-</b>	<b>95,831</b>	<b>18,998,398</b>

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the statements have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with International Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Name :	Signature	Date
Charles Mugila (Chairman)	(Signed) .....	25.10.2024
Margaret Ikongo (Director)	(Signed) .....	25.10.2024

### KEY FINANCIAL HIGHLIGHTS



### CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER ENDED 30TH SEPTEMBER. 2024

(Amounts in Thousand shillings)

	Current Quarter 30th Sept. 2024	Previous Quarter 30th June. 2024	Current Year Cumulative 30th Sept. 2024	Comparative Year Cumulative 30th Sept. 2023
<b>I. Cash Flow from Operating Activities:</b>				
Net Income/ (Loss) before tax	116,004	101,675	283,185	224,937
<b>Adjustments for</b>				
- Impairment/ Amortization/ Depreciation & Non-cash items	71,507	154,212	225,719	(319,582)
- Net Change in Loans and Advances	(2,714,165)	(2,119,590)	(6,848,094)	(4,733,165)
- Gain/Loss from Sale of Assets	-	-	-	-
- Net Change in Deposits	72,286	259,542	581,392	621,247
- Net Change in Short Term Negotiable Securities	-	-	-	-
- Net Change in Other Liabilities	(49,848)	47,935	445,307	139,927
- Net Change in Other Assets	(8,578)	(95,967)	(275,196)	(218,045)
- Tax Paid	(17,186)	(23,521)	(40,707)	(18,019)
- Others (Interest paid & Adjustments for previous items)	(23,523)	(40,102)	(40,102)	61,182
<b>Net Cash (Used)/ Provided by Operating Activities</b>	<b>(2,553,503)</b>	<b>(1,715,817)</b>	<b>(5,668,496)</b>	<b>(4,241,518)</b>
<b>II: Cash Flow from Investing Activities</b>				
- Dividend Received	-	40,100	40,100	-
- Purchase of Fixed Assets	30,759	(39,817)	(32,151)	623,797
- Proceeds from Sale of Fixed Assets	-	-	-	-
- Purchase of TMRC Securities	-	-	-	-
- Investment in Govt Securities	(57,525)	57,179	(56,405)	(54,918)
- Purchase of Intangibles	-	-	-	-
<b>Net Cash (Used) by Investing Activities</b>	<b>(26,766)</b>	<b>57,462</b>	<b>(48,456)</b>	<b>568,879</b>
<b>III. Cash Flow from Financing Activities</b>				
- Repayment of Long-Term Debt & Interest	-	-	-	-
- Proceeds from Issuance of Long Term Debt	-	-	-	-
- Proceeds from Issuance of Share Capital	-	-	-	-
- Payment of Cash Dividends	-	-	-	-
- New Loan from TMRC & NBC Bank	3,022,737	496,079	5,020,386	1,791,603
- Others	-	-	-	(50,445)
<b>Net Cash Provided by Financing Activities</b>	<b>3,022,737</b>	<b>496,079</b>	<b>5,020,386</b>	<b>1,741,158</b>
<b>IV. Cash and Cash Equivalents</b>				
Net Increase / (Decrease) in Cash and Cash equivalents	442,468	(1,160,275)	(696,566)	(1,931,481)
Cash and Cash Equivalents at the Beginning of the period	2,847,379	4,007,654	3,986,413	6,696,939
ECL on bank balances	0	0	0	(10,739)
Cash and Cash Equivalents at the End of the period	<b>3,289,847</b>	<b>2,847,379</b>	<b>3,289,847</b>	<b>4,754,719</b>

### TARRIF

S/N	ITEMS	CHARGES/FEEES
1	Prime Lending Rate (PLR)	18% p.a.
2	Maximum spread above PLR	4% p.a.
3	Application Fee (Non-refundable)	TZS 200,000/-
4	Processing Fee	1.5 % of the loan value
5	Facility Fee	1.5 % of the loan value
6	Restructuring/Rescheduling Fee	1% of the restructured/ rescheduling amount
7	Valuation Fee	Paid by the client as per the invoice
8	Legal Fee	Paid by the client to FHF account and FHF will pay law firm
9	Early Repayment	5% of the amount to be prepaid from Bank or Financial Institution
10	Annual Review Fee	NIL
11	Cheque returned Unpaid (Outward & Inward)	TZS 50,000/-
12	Loan Statement	TZS 20,000/-